How to Follow Smart Money and Avoid Making Dumb Mistakes

Kathy Lien and Boris Schlossberg
www.bkforex.com
Past performance is not indicative of future results. Trading forex carries a high level of risk, and may not be suitable for all investors. The high degree of leverage can work against you as well as for you. Before deciding to trade any such leveraged products you should carefully consider your investment objectives, level of experience, and risk appetite. The possibility exists that you could sustain a loss of some or all of your initial investment and therefore you should not invest money that you cannot afford to lose. You should be aware of all the risks associated with trading on margin, and seek advice from an independent financial advisor if you have any doubts.

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Smart Money Knows WHAT To Trade
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What to Trade When

Asian Trader 6pm – 10pm

*AUD, NZD, JPY

Trade Australian, New Zealand and Chinese Data

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What to Trade When

European Trader 2am – 5am

*EUR, GBP, CHF

- Trade Eurozone, U.K. Data
- London Open Opportunities
What to Trade When

US Trader 7pm – 12am

*Everything!
EUR/USD, GBP/USD, USD/JPY, USD/CAD etc

- Trade US Data, Fed Comments
- US Stocks, US Open Opportunities

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***BK Tips***

Cable Will Often Reverse The European Move
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CAD Will Often Delay Reaction to Its Data
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What is Meaningful News?

- Central Bank Announcements
- Geo-Political Crisis
- SIGNIFICANT Economic Surprises
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BIG Stories Have BIG Follow Through

QE

OMT

AU-Bust
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Draghi – Full Support of EURUSD

7/26/12 Draghi - "We will do whatever it takes..." to support the euro
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3 Biggest Mistakes ALL FX Traders Make

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General Rule of Thumb For Intraday:
Stops >= ½ Daily Range
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In EUR/USD =~ 50 Points
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Why?
Avoid The Churn of Multiple Stop Outs
Mistake #2
Trade TOO Large

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<table>
<thead>
<tr>
<th></th>
<th>No Leverage</th>
<th>2:1 Leverage</th>
<th>5:1 Leverage</th>
<th>10:1 Leverage</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Starting Value</strong></td>
<td>$10,000.00</td>
<td>$10,000.00</td>
<td>$10,000.00</td>
<td>$10,000.00</td>
</tr>
<tr>
<td>1% Loss</td>
<td>$9,900.00</td>
<td>$9,800.00</td>
<td>$9,500.00</td>
<td>$9,000.00</td>
</tr>
<tr>
<td>1% Loss</td>
<td>$9,801.00</td>
<td>$9,604.00</td>
<td>$9,025.00</td>
<td>$8,100.00</td>
</tr>
<tr>
<td>1% Loss</td>
<td>$9,702.99</td>
<td>$9,411.92</td>
<td>$8,573.75</td>
<td>$7,290.00</td>
</tr>
<tr>
<td>1% Loss</td>
<td>$9,605.96</td>
<td>$9,223.68</td>
<td>$8,145.06</td>
<td>$6,561.00</td>
</tr>
<tr>
<td>1% Loss</td>
<td>$9,509.90</td>
<td>$9,039.21</td>
<td>$7,737.81</td>
<td>$5,904.90</td>
</tr>
</tbody>
</table>
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<table>
<thead>
<tr>
<th>Amount of Equity Lost</th>
<th>Amount of Return Necessary to Restore to Original Equity Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>25%</td>
<td>33%</td>
</tr>
<tr>
<td>50%</td>
<td>100%</td>
</tr>
<tr>
<td>75%</td>
<td>400%</td>
</tr>
<tr>
<td>90%</td>
<td>1000%</td>
</tr>
</tbody>
</table>
Mistake #3
Despair in the Face of Failure

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Is This a Losing Strategy?

<table>
<thead>
<tr>
<th>Currency Pair</th>
<th>Date</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>EUR/USD</td>
<td>01/24/12</td>
<td>-50</td>
</tr>
<tr>
<td>EUR/USD</td>
<td>01/25/12</td>
<td>-50</td>
</tr>
<tr>
<td>EUR/USD</td>
<td>01/26/12</td>
<td>-50</td>
</tr>
<tr>
<td>EUR/USD</td>
<td>01/27/12</td>
<td>-50</td>
</tr>
</tbody>
</table>

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>600 pips in 6 months
The Biggest Mistake of All…
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Strong Trends Are Rare, But When They Happen…
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***BK Tips***

Use Demo Account To Master Execution
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Use Micro Account To Experiment Freely
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Use Standard Account To Trade A Mature Strategy
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What we do at BKForex.com
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Position Trading

#1 Short Term Swing Trades – Trend & News

Step 1 -- Establish a view on economic data
Step 2 -- Check to see if view is consistent with the overall risk appetite & sentiment
Step 3 -- Identify key levels for entry
Step 4 -- Identify best time to enter the trade

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✅ POSITION TRADING

#2 Medium Term Positional Trades
-- Key Stories and Themes

Do you have a view on whether:
- Will the Fiscal Cliff Kill the U.S. Dollar?
- European Sovereign Debt Crisis will Go Away?
- A Return of Low Volatility Carry?
- Will Pork Shortage Cripple Certain Economies?

WE DO!
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Day Trading - We Trade EUR Flow!
Day Trading - We Trade EUR Flow!

#1 -- Day Trades that Enter at Market

BK FLOW - Enter Long $EURUSD at market currently 1.2905 Stop 1.2855 Target 1.2935

#2 -- Day Trades that Enter When Certain Key Levels are Triggered

BK FLOW - Putting sell orders at 1.2350

Trading foreign exchange on margin carries a high level of risk, and may not be suitable for all investors. The high degree of leverage can work against you as well as for you. Before deciding to trade foreign exchange you should carefully consider your investment objectives, level of experience, and risk appetite. The possibility exists that you could sustain a loss of some or all of your initial investment and therefore you should not invest money that you cannot afford to lose. You should be aware of all the risks associated with foreign exchange trading, and seek advice from an independent financial advisor if you have any doubts.
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#2 DETAILED ANALYSIS OF NEWS TRADE w/ CHART

EXAMPLE: NZD/USD – Will GDP Trigger an Upside Breakout?

NZD/USD Daily Chart

NZ GDP @ 6:45pm ET / 22:45 GMT

Break Above to Target 6 Month High of 0.8356
Good Data Could Prompt Rally to 0.83
Weaker GDP Could Drive Sell-off to 0.8225

Break Below Could Drive Move to 0.8085

Trac well post
You
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Every Trading Signal Based on Fundamentals, Technicals & Sentiment
Every Trade Comes with

1. What we trade?
2. Why we trade?
3. Stops and Limits

Updates along the way!

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Trading foreign exchange on margin carries a high level of risk, and may not be suitable for all investors. The high degree of leverage can work against you as well as for you. Before deciding to trade any such leveraged products you should carefully consider your investment objectives, level of experience, and risk appetite. The possibility exists that you could sustain a loss of some or all of your initial investment and therefore you should not invest money that you cannot afford to lose. You should be aware of all the risks associated with trading on margin, and seek advice from an independent financial advisor if you have any doubts.

Past performance is not indicative of future results. Trading forex carries a high level of risk, and may not be suitable for all investors. The high degree of leverage can work against you as well as for you. Before deciding to trade any such leveraged products you should carefully consider your investment objectives, level of experience, and risk appetite. The possibility exists that you could sustain a loss of some or all of your initial investment and therefore you should not invest money that you cannot afford to lose. You should be aware of all the risks associated with trading on margin, and seek advice from an independent financial advisor if you have any doubts.

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